



The Professional Video SourceBook



VOLUME 1
\$6.95

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www.bhphotovideo.com



B&H is now more accessible than ever. No matter how you choose to contact us: friendly service with a personal touch on the phone, our detail-rich website, convenient fax, or by mail (order form in back of sourcebook), you'll receive our legendary B&H customer service before, during, and after your sale, backed by the integrity, huge inventory, and low prices that only an industry leader can provide.

STORE AND MAIL ORDER HOURS

Sunday: 10:00-5:00
Monday thru Thursday: 9:00-7:00
Friday: 9:00-1:00 • Saturday: Closed

420 Ninth Avenue, New York, NY 10001

METHODS OF PAYMENT



PRICE & UPDATES

We have omitted pricing on various products in the SourceBook for the following reasons:

1. Our regular discount prices for many products are much lower than the manufacturer's minimum suggested advertising price.
2. Unpredictable price changes that will inevitably occur during useful life of the SourceBook.

Our latest and best prices and availability are always accessible at www.bhphotovideo.com

All prices are subject to change without notice.

SHIPPING

We endeavor to ship every order within 24 hours of receiving it. Shipments are generally made via UPS 3-Day Service within the continental U.S.A. (Orders to Post Office boxes will be sent via US mail. Oversized merchandise will be shipped via truck.) For faster delivery, 2nd day air and next day air service are available. Detailed shipping information is listed in the back of this catalog.

When you receive your order, please follow these instructions:

- Verify that you received all ordered items
- Carefully inspect that all merchandise is in perfect condition
- Test all equipment after reading instruction manuals
- If there are any problems with your order, please call our Customer Service Department immediately at:
Toll Free: 800-221-5743
In New York: 212-239-7765
or email: CS@bhphotovideo.com
- Any damage or missing item to your order must be reported within 2 business days from the date of receipt
- Until satisfied with your order...
...Do NOT cut, write on or discard ANY of the packaging materials such as boxes, instructions, styrofoam inserts, plastic bags, etc.
...Do NOT fill out the manufacturer's warranty cards or rebate coupons
- Retain your invoice

RETURN/EXCHANGE POLICY

At B&H our goal is to ensure you are completely satisfied with your purchase. If, for whatever reason, you are dissatisfied with your purchase, you can return it to B&H within 15 days of receiving the item(s). Subject to the rules and policies set forth below, we'll gladly exchange it for another item or give you a refund for the full amount of the original purchase price (excluding shipping charges), whichever you prefer. All returned or exchanged items must be in new condition, unregistered, in their original box, and include all packing material, blank warranty cards, manuals, and all accessories.

No Returns/Exchange On:

- TV's, combos and monitors 37" and larger, once opened
- All consumable items (e.g., film, tapes, paper, bulbs, CD, DVD's, etc.) once opened
- Original manufacturer computers, software and hardware, once opened
- Any computers built or modified by B&H to customer's specs
- Special Order merchandise
- Underwater equipment, once submerged
- Educational tapes and books, once opened

Defective items may be repaired or exchanged at our discretion for the same or manufacturer's equivalent model only.

Rules & Policies:

- Items with timers must show less than 120 min use. Items with shutter counters must show less than 200 exposures.
- If any of the above conditions are not met, B&H reserves the right to refuse the return or charge a restock fee of not less than 15%, at our sole discretion.
- Refunds on returned items will be credited to the same payment method by which the purchase was made. If it was paid by check, the refund will only be made by check after 10 business days have elapsed from the date of purchase.
- The B&H Gift Card is redeemable for merchandise only. It may not be redeemed for cash.
- Not responsible for personal data or items left in returned merchandise.

Prices are valid at the time of publication, Sept. 2008 and are subject to change without notice. Specifications are those that have been supplied to us by the manufacturers and are subject to change without notice. Photos and tables are for illustration purposes and are subject to change without notice. Not responsible for typographical errors. © 2008 B&H Photo-Video-Pro Audio.

CONTACTS

<i>For orders or product information:</i>	In USA, Call Toll Free: 800.947.9905	Fax Toll Free: 800.947.7008
	Worldwide and In New York: 212.444.6605	Fax in New York: 212.239.7770
<i>Customer Service inquiries:</i>	In USA, Call Toll Free: 800.221.5743	Fax Toll Free: 866.521.7375
	Worldwide and In New York: 212.239.7765	Fax in New York: 212.502.9426
<i>On the web:</i>	www.bhphotovideo.com	

WARRANTIES

Items sold by B&H Photo-Video-Pro Audio (B&H) are warranted either by the manufacturer/distributor or (for only those items imported directly by B&H) directly by B&H. All items in need of repair should be sent to the manufacturer/distributor directly for service, as specified in the conditions and time period set forth in the manufacturer's warranty. B&H is not liable in the event of the failure of the manufacturer/distributor to perform warranty service.

For only those items imported directly by B&H, B&H will provide the warranty. B&H's warranty is identical to the provisions and limitations of the manufacturer's warranty in regard to coverage for service/parts and labor against any defect (excluding cases of negligence), with the exception of the time period, which is equal to the manufacturer's term of coverage or one (1) year only, whichever is less. Your warranty card and/or sales slip must accompany all items.

LEASING

B&H has joined forces with a national leasing company to offer flexible, competitive rates with a quick turn-around for establishments seeking additional equipment.

Leasing gives you the ability to conserve capital, establish credit value for future needs, and take advantage of upgrades quickly. (If structured properly, a lease has many important tax benefits. We suggest that you consult with your accountant or financial advisor.) Various lease options are available to suit your individual requirements. We offer both the \$1.00 Buy-Out with minimal down-payment and the Fair Market Value Lease (True Lease). You may prefer a deferred payment or short term lease.

Regardless of the lease you opt for, our leasing department will help you work out a deal which will be best for your business. They will coordinate your lease/sale with our various departments and the finance company and keep you abreast of opportunities and joint ventures between B&H, manufacturers, and leasing companies. From small proprietorships to production companies, to schools and municipalities, your leasing experience with B&H is certain to be a positive one.

Call Judy Klein, our lease rep, at (212) 239-7760 #2334.

Send pre-authorized returns to:
B&H Photo Inc., Return Dept.
Brooklyn Navy Yard, 63 Flushing Ave.
Building #664, Unit #229
Brooklyn, NY 11205

For returns on items purchased through our Used Dept. please return to:
420 9th Avenue
New York, NY 10001

NO RETURNS WILL BE ACCEPTED WITHOUT AN RMA#

Call 800-221-5743 or 212-239-7765 or email cs@bhphoto.com.
No Refunds or Exchanges will be made more than 15 days after receiving the item(s). See our website for complete details of our return policy.

FEDERAL GOVERNMENT

Over 150,000 products on six GSA schedule contracts

www.bhphotovideo.com/federal

- Dedicated to Federal Customers
- Streamlined Procurement Process
- Immediately updated GSA Pricing
- Clear delineation of Contract and Open Market Items
- FREE SHIPPING (GSA Items under 70 lbs)
- Easy Navigation / Powerful Search engine
- We ship to all APO and FPO destinations
- 1-day turnaround in special situations

INFORMATION, QUOTES, ORDERS:

CALL: **212-444-6797 • 800-851-4891**

FAX: **212-239-7746**

E-mail: **gsa@bhphotovideo.com**

DIRECT POINT OF CONTACT

Your dedicated Account Executive manages your account with personal service to ease and expedite the procurement process. B&H's seasoned professional staff is available to you via your Account Executive, who will answer your questions and support any special or unique requests.



Air Force & Defense Agencies
Contact: **Izzy Friedman**
E-mail: **izzyf@bhphoto.com**

Civilian & Independent Agencies
Contact: **Erwin Goldstein**
E-mail: **erwing@bhphoto.com**

Army, Navy, Marines & DHS
Contact: **Stuart Honickman**
E-mail: **stuarth@bhphoto.com**

Federal Supply Schedule	Product Category Schedule	Contract No.
36	The Office, Imaging, and Document Solutions	GS-25F-0034P
58	Professional Audio/Video Telecommunication and Security Solutions	GS-03F-0022R
67	Photographic Equipment – Cameras, Photographic Printer and related supplies and services (Digital and Film-based)	GS-02F-0208P
70	General Purpose commercial information Technology Equipment, Software, and Services	GS-35F-0678R
75	Office Products/Supplies and Services and New Products/Technology	GS-02F-0011P
84	Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft, and Emergency/Disaster response	GS-07F-5636R

Federal ID: 13-2768071

Cage Code: 2Y053

DUNS: 116012659

Business Size: Large



STATE & LOCAL GOVERNMENT

A winning combination of first-class service, skill, quality and — above all — an emphasis on customer satisfaction, enables us to present you with an unsurpassed shopping experience while still providing you with the most competitive pricing available.

- We currently work hand-in-hand with numerous government municipalities throughout the country, and have earned Preferred Vendor status with many.
- Dealing with an array of **Federal, Local** and **State** government agencies, we are very adept at handling the most complex buying processes, procedures and policies involved.
- We service and maintain many State, City and Municipal contracts throughout the US, and are constantly adding more to our portfolio.
- We offer exclusive government agency discounts on products and shipping costs.



We are proficient in all e-procurement services. We are able to assist you with any e-procurement systems you may utilize such as Ariba, SciQuest, and others, thereby offering you:

- Instant online access to thousands of photo, video, pro-audio, and computer-related products.
- An online preferred pricing program.
- Greater efficiency, reliability, and reduced costs.

In dealing with government agencies, we understand that individual agencies may have unique buying procedures that need to be addressed, and that "time is always of the essence."

Therefore, we are proficient in handling each individual case with the amount of personal attention it requires, and have specialized services to support your bottom-line needs, such as:

- Modern warehouses with an inventory of over 198,000 items, to ensure that orders are fulfilled and processed in a timely manner.
- Orders that leave our warehouse within 24-48 hours of processing.
- A designated, highly-competent customer service team designed to handle any government related matters that may arise.

INFORMATION, QUOTES, ORDERS:

CALL: **212-239-7503 • 800-947-8003**

FAX: **212-239-7509**

E-mail: **emailbids@bhphotovideo.com**

EDUCATIONAL SALES, K-12, COLLEGES AND UNIVERSITIES



Choosing equipment from the myriad offerings in the marketplace can indeed be daunting; choosing equipment that meets the educational needs of others is an even greater responsibility.

Dedicated to your Educational Orders

- The Education Department at B&H was established to provide you with all the information you need to obtain the right products for your institution's requirements, within your specified budget.
- More than just a camera store, B&H is your source for sound systems, video recording and playback equipment, print output equipment and related

media, computer equipment, and the broadest range of audio-visual gear you are likely to find anywhere.

One-Stop Hassle-Free Shopping

- At B&H, one-stop shopping is more than a catch phrase. Each of our Education Department customers is assigned a personal Account Executive to make certain that their purchase fulfills their needs.

Compliance for Procurement

The Education Department at B&H is currently compliant with e-procurement software and services such as Ariba, SciQuest, and others. Special attention will be afforded to quantitative bids and RFQ's (Request for Bids). To assure that you get the best performance from equipment purchased at B&H, system installations are available in New York State. Our installations and consultations are carried out by certified CEDIA specialists. We update our product pricing daily to ensure optimal value for your budget.

We are the Preferred Vendor and have contracts with numerous Universities, Colleges, School Districts and K-12s.

For professional advice, the best price, and equally important, the best service in the industry, contact the Education Department at B&H.

INFORMATION, QUOTES, ORDERS:

CALL: **212-239-7503 • 800-947-8003**

FAX: **212-239-7509 • 800-743-0895**

E-mail: **emailbids@bhphotovideo.com**

CORPORATE MARKETING / SALES

Getting the special attention your corporation deserves can be very difficult. Here at the B&H Corporate Marketing & Sales Department your corporation can be assured they will receive top-notch treatment from professionals who do what they do best. We would like to help address your organization's corporate needs from start to finish.

Dedicated to your Corporate Orders

The B&H Corporate Marketing & Sales Department was established to help corporations explore B&H's vast product lines in order to satisfy their needs. This division has experts who have extensive knowledge of products and services and will work within your corporation's budget. We understand that a corporation's needs are very different from those of our general customers. B&H understands that time is money and when you place an order you needed it yesterday!

What can B&H Corporate Services Offer Your Corporation?

- The Corporate Marketing Team will discuss and address your company's specific needs and provide feedback. We pride ourselves on building a trusting relationship with all of our clients.
- We will also assign your own personal B&H Corporate Account Manager to take care of your ordering needs from A-Z. Hassle-free!
- B&H offers corporate discounts not realized when you order through our general phone queue or on our website.
- B&H Corporate Marketing & Sales Department has highly-trained professionals waiting to answer all your questions relating to photo, video, broadcasting, and audio.
- In addition, we can offer custom-designed Purchasing Portals to make your corporate purchasing easier.
- Best of all, this service is included at no cost to your corporation.

Pick up the phone and arrange an appointment with the B&H Corporate Marketing & Sales Department Team today.



INFORMATION, QUOTES, ORDERS:

CALL: **212-239-7500 • 800-947-9962**

FAX: **212-239-7512**

E-mail: **corporatesales@bhphotovideo.com**